

## NHFIC Professional Advisory Services (Panel Member) page 1

<b>Applicant's name:</b>	RAW Business Advisory Pty Ltd
<b>Postal address:</b>	3 Ngeringa Crescent, Chapel Hill, QLD 4069
<b>Contact:</b>	Rowan Wallace, Managing Director, 0419 796 182, r.wallace@rawba.com.au
<b>Business status</b>	<input checked="" type="checkbox"/> Individual consultant <input type="checkbox"/> Consultancy firm <input type="checkbox"/> Association/group of individual consultants

### Summary

**Rowan Wallace (the key consultant), is highly experienced, with particular focus on achieving outcomes for Community Housing providers. His unique experience both as a Chartered account and exposure to the community housing sector, allows him to apply skills to secure accountable outcomes. He has been heavily involved in successfully driving growth in a Tier 2 provider, providing both strategy, financial oversight, risk mitigation and corporate governance assistance. He has demonstrated ability in working with Boards, Management and financiers.**

### Sector knowledge

*I possess a very sound knowledge of the Community Housing Sector, consulting to a number of organisations, including:*

- 1) *Facilitating a 5 Year Growth Plan with a Tier 2 provider in Qld, including working with Government under the Partnering for Growth Initiative*
- 2) *Undertaking strategic planning and business planning for a Tier 2 organisation*
- 3) *Undertaking Board advisory services and corporate governance reviews for the above organisation*
- 4) *Facilitating a strategic planning day with the Board and management of another Tier 2 organisation in Qld*

<b>Skills</b>	<b>Offered?</b>	<b>Demonstrated qualifications, consultancy skills and consulting track record</b>
Finance	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	As a Chartered Accountant, I have provided financial management advice to many organisations over the past 24 years. These finance services include detailed analysis of projects, financial modelling, feasibility studies, budget reviews, forecasts and assistance with accounting and internal control systems. I have wide experience in providing assistance with finance applications to lending institutions. My extensive experience allows constructive financial advice to stakeholders, aimed at achieving outcomes without undue financial risk. I assist clients in identify appropriate key financial drivers and ratios, and work with them to meet key performance targets.
Business planning	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	I have provided strategic planning and business planning advice to many organisations, including facilitating strategic planning workshop with Boards and Management, and in many cases preparation of the Strategic plans, and detailed business plans in conjunction with the stakeholders. In all cases, my approach is tailored to the organisation, and always includes identifiable

		outcomes that allow for accountability and monitoring of achievement of outcomes.
Property development	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Risk management	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	I am involved in a number of key financial risk reviews, including for a community housing provider. Although having an awareness of all aspects of risk my experience is centred on financial, business and governance risk to organisations. A particular focus is on risk mitigation strategies.

<b>Geography</b>	ACT	NSW	NT	Qld.	SA	Tas.	Vic.	WA
Office?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Worked in?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Future work in?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>