

NHFIC Professional Advisory Services (Panel Member) page 1

Applicant's name:	AW&L Consultants Pty Ltd T/As Strategic Small Business Solutions
Postal address:	7 Lewis Street, Cardiff South 2285
Contact:	<i>Andrew McMahan, CEO,</i> <i>PH: 0409443816 - Email: amcmahan@ssbsc.com.au)</i>
Business status	<input checked="" type="checkbox"/> Individual consultant <input type="checkbox"/> Consultancy firm <input type="checkbox"/> Association/group of individual consultants

Summary

Strategic Small Business Solutions is a 100% Aboriginal business and is Supply Nation certified. We work across a broad expanse of the Indigenous economic Development Space. With over 30 years' experience in business & financial management, sales and marketing, customer satisfaction and people management, we provide bespoke solutions for our clients. We operate Australia wide and service the government, corporate, independent profit and not for profit businesses sectors and community organizations.

Sector knowledge

SSBS were proud to provide services to Community Housing Industry Association (CHIA) during 2018. We were engaged to develop and conduct four Financial Management workshops throughout NSW to support Aboriginal Community Housing Providers/Groups to comply financially and gain an understanding of the financial requirements of the National Regulatory System Community Housing (NRSCH) Scheme. The workshops took place between July and February 2018/2019 and were deemed successful determined by feedback from the participants. Levels of financial capacity varied widely amongst the participants and SSBS drew on the knowledge accrued over many years of experience to correctly gauge and read the audience and provide the most suitable levels of information available to provide positive outcomes.

Skills	Offered?	Demonstrated qualifications, consultancy skills and consulting track record
Finance	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Advanced Diploma of Business Management (University of Ballarat) Cert V in Accounting Training and Assessing Certification
Business planning	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	SSBS have vast experience in Business, property, and future use Planning for individual clients of: <ul style="list-style-type: none"> • Indigenous Land & Sea Corporation; • New South Wales Aboriginal Land Council; • Indigenous Business Australia; and • Department of Prime Minister and Cabinet Business Plans developed by SSBS have to date secured funding outcomes for major projects in the Indigenous Space. We believe in working with clients by designing programs that develop sound business skills via professionalism, integrity honesty and respect of country and culture. We use best practice business principals to achieve strategic outcomes for our clients while ensuring confidentiality and equity for our clients and key stakeholders.
Property development	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A
Risk management	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	SSBS have available to them the option to engage a consultant on a sub-contract basis highly experienced in risk management and compliance across a broad range of area's including but not limited to: <ul style="list-style-type: none"> • Business management • Banking Sector • Community Housing Sector • Superannuation Sector; and • Financial Sector The Consultant's recent remits for SSBS have been: <ul style="list-style-type: none"> • Completion of a business case study for a Destination NSW regional development application; and • Development and delivery of a Project Management Tool for the University of Armidale

NHFIC Professional Advisory Services (Panel Member) page 1

Geography	ACT	NSW	NT	Qld.	SA	Tas.	Vic.	WA
Office?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Worked in?	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Future work in?	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>