

NHFIC Professional Advisory Services (Panel Member) page 1

Applicant's name:	E3 Advisory Pty Ltd
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Business status	<input type="checkbox"/> Individual consultant <input checked="" type="checkbox"/> Consultancy firm <input type="checkbox"/> Association/group of individual consultants

Summary

E3 Advisory is an employee owned and controlled advisory firm that provides pragmatic solutions and advice based on domain knowledge and practical experience. We were founded on the fundamental principle of delivering superior value to our clients. We use its collective knowledge and experience to apply the three E's of value for money in infrastructure – efficiency, effectiveness and economic value. We are agile, adaptive and innovative problem solvers who openly share our collective knowledge and experience with clients. Our aim is to leave a positive and tangible legacy for our client organisations, the industries we operate in, and society.

Sector knowledge

E3 Advisory's proposed team:

- Undertook the due diligence for a large NSW CHO which included reviewing the OPEX and CAPX allowances, reviewing the credentials of contractors and suppliers, reviewing planning risks and time and cost contingency allowance in their construction program across the CHO's NSW housing program.
- Prepared the delivery strategy and established the Program Delivery Office National Building Stimulus Package.
- Worked as the Delivery Director and Delivery Manager for the development of approximated \$300m social housing dwellings as part of the National Building Economic Stimulus Plan.
- Managed transactions on behalf of NSW Family and Community Services and NSW Land and Housing Corporation on the Social and Affordable Housing Fund (Phases 1 and 2) and the Social Housing Management Transfers Program.
- Undertook a review of the governance frameworks and commercial arrangements on the Remote Indigenous Housing Program.
- Provided commercial advice, developed robust development and delivery processes for the Remote Indigenous Housing Program.

Skills	Offered?	Demonstrated qualifications, consultancy skills and consulting track record
Finance	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	E3 Advisory's proposed team have developed and reviewed financial models for a number of transactions, including for bid side participants in State-initiated housing procurements and private entities undertaking residential developments. The financial models developed for bid side transactions analysed key ratios including CFADS, DSR, PLCR, DCR, IRR, ROE, etc, and used to improve transparency and flexibility to cater for running multiple scenarios and sensitivity analysis including risk adjusted price.
Business planning	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	E3 Advisory's proposed team have been involved in front-end project definition, business case development, delivery strategy definition and the implementation of corporate planning tools. The business planning initiatives have included developing investment tools and templates to integrate the identification, evaluation, prioritisation processes of operating and capital programs to ensure consistent assessment to support planning and investment decision making. As well as leading the development of a business cases, across a number of sectors.
Property development	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	E3 Advisory's proposed team have been involved: <ul style="list-style-type: none"> • In developing the Central Precinct Renewal project which involved managing the development of the strategic framework, delivery strategy analysis, preliminary feasibility analysis and procurement of specialist advisors including technical, urban and economics for input into the business case. • In undertaking the due diligence for community housing organisations for their NSW property portfolio.
Risk management	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	E3 Advisory's capabilities include: <ul style="list-style-type: none"> • Developing risk management frameworks, including defining the risk criteria. • Facilitation of risk and opportunity workshops with multiple and diverse stakeholders • Qualitative and quantitative risk analysis (including Monte Carlo simulation). • Developing enterprise risk management frameworks and associated implementation training and risk control and treatment procedures. • Probabilistic cash flow modelling, construction schedule risk analysis and contingency review and management.

Geography	ACT	NSW	NT	Qld.	SA	Tas.	Vic.	WA
Office?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Worked in?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Future work?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>