NHFIC Professional Advisory Services (Panel Member) page 1	
Applicant's name:	Jones Lang La Salle Advisory Services Pty Limited
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Business status	☐ Individual consultant ☒ Consultancy firm ☐ Association/group of individual consultants

Summary

JLL has a well-recognised, proven understanding and demonstration of the capabilities required by CHOs. JLL offers superior property advisory services including valuations, portfolio strategy, property management, investment, and project development to complete a range of requirements in the property environment. More specifically, we have conducted a range of services to many nationwide CHOs, with JLL being one of the largest housing suppliers to NHFIC. JLL is capable of providing property advisory services to all tier levels, tailoring our services to providers' requirements. We have a team of individuals from various locations in Australia that have a variety of skills and experience that can adhere to any needs of the organisations.

Sector knowledge

JLL Australia has committed to being part of the sector's solution by providing various tailored and customised property related services to Community Housing Providers. JLL has provided valuations to NHFIC for the Affordable Housing Bond Aggregator (Compass Housing, Community Housing Limited and Hume Housing). We have delivered services to the many community housing providers, including Hume Housing, Bridge Housing Limited, Link Housing, Community Housing Limited (CHL), Argyle Community Housing, CHC Australia, Junction Australia, Unity Housing SA, AnglicareSA, Foundation Housing, and YWCA Housing (majority are Tier 1 Community Housing Providers). Members have also engaged JLL to provide a variety of other services including bespoke strategic research, quantity surveying, buyer's advocacy, and data analytics via Geographic Information Systems (GIS). JLL is acutely aware of the need for the sector to manage and minimise operational costs where possible, whilst engaging with service providers with an aim to obtain best practice and quality property services. JLL is well positioned to provide further services to assist the sector in obtaining greater operational cost efficiencies through services such as Energy Sustainable Services, Property & Asset Management and Property & Development Services.

Skills	Offered?	Demonstrated qualifications, consultancy skills and consulting track record
Finance	☒ No	
Business planning	☒ No	
Property development	☒ Yes	We specialise in property across every sector, in every city, as well as regional Australia, providing the following relevant services: **Consulting & Advisory:** Development advisory, property advisory, research and economics, due diligence, transaction advisory, property market analysis, and financial analysis. **Valuations:** Valuation, financing, feasibility and market studies, due diligence, balance sheet reporting, and mortgage security. **Project & Development Services:** Provide project and construction management services for real estate owners, occupiers and investors, ranging from Greenfield developments to major fit outs and refurbishments; from single one-off projects to state, regional and national multi-site roll-out projects.
Risk management	☒ No	

Geography	ACT	NSW	NT	Qld.	SA	Tas.	Vic.	WA
Office?	✓	✓	✓	✓	✓	✓	✓	✓
Worked in?	✓	✓	✓	✓	✓	✓	✓	✓
Future work in?	✓	✓	✓	✓	✓	✓	✓	✓