NHFIC Professional Advisory Services (Panel Member) page 1	
Applicant's name:	KW Consulting Group Pty Ltd
Postal address:	PO Box 416, Morningside, Qld 4170
Contact:	Karen Wing, Director, E: karen@kwconsultinggroup.com.au; Ph: 0409 807 608
Business status	✓ Individual consultant (NB, individual consultant with company structure, KW Consulting Group Pty Ltd).

Summary

KW Consulting Group Pty Ltd is a Brisbane based consulting business owned and managed by Karen Wing. We work with organisations across Queensland and interstate. We specialise in programs, projects, policy and partnerships and work with organisations to build organisational capacity by:

- Undertaking strategic and business planning.
- Developing, implementing and reviewing strategy, policy, programs and new initiatives.
- Establishing and developing partnerships.
- Designing, conducting and documenting community engagement and consultation.
- Undertaking stakeholder analysis and management.
- Facilitating and running workshops and other community and organisational events.
- Planning and undertaking new projects.
- Undertaking reviews and helping organisations to implement their results.

Karen brings both consulting and senior public sector experience to her work and has strong skills in strategy, in working with organisations and in stakeholder analysis and management. Karen has excellent engagement skills and uses these to establish and maintain relationships with clients and stakeholders as well as partnerships. She has wide-ranging experience in community engagement, in workshop facilitation and in developing presentations, position papers and resources to support new initiatives and quality service provision. Karen is results driven, analytical, client focused and innovative.

Sector knowledge

KW Consulting Group offers specialist knowledge in: social and affordable housing; homelessness; the private rental sector; community renewal and engagement; and a broad range of human services including mental health, aged care and social inclusion programs. Karen has extensive knowledge of housing and homelessness issues and of not for profit and government service delivery. Karen also served as Director of Horizon Housing Group, a leading not for profit housing provider, between 2010 and 2017. She was Vice Chairperson and a member of the Finance, Audit and Risk Management Committee.

Skills	Offered?	Demonstrated qualifications, consultancy skills and consulting track record
Finance	× No	
Business planning	✓ Yes	Karen has undertaken extensive consulting work in housing and homelessness including: ▪ Planning and business development for housing and homelessness organisations. ▪ Development of program/service delivery strategies/resources (e.g., practice framework, program logic, housing first approach) for homelessness organisations. ▪ Reviews of homelessness services. ▪ Work for statewide housing peak including: advice on program logic for new affordable housing program; submission to NRSCH review; and member of team evaluating Queensland's transitional housing program (Karen undertook research and developed best practice principles, future program options and an implementation plan). ▪ Advice on accreditation against the community housing standards. ▪ Developing policy to manage housing impacts in mining communities across Queensland and review of aspects of residential tenancy legislation. Karen has also conducted strategic, business and implementation planning for many not for profit organisations outside the field of housing, including design of planning processes; design and facilitation of workshops; preparation of plans in many formats; and post-planning implementation and business development work.
Property development	× No	
Risk management	× No	

Geography	ACT	NSW	NT	Qld.	SA	Tas.	Vic.	WA
Office?	×	×	×	✓	×	×	×	×
Worked in?	×	✓	×	✓	×	×	×	×
Future work in?	✓	✓	✓	✓	✓	✓	✓	✓