

NHFIC Professional Advisory Services (Panel Member) page 1

Applicant's name:	John Gleeson
Postal address:	PO Box 1501 Howard Springs NT 0835
Contact:	<i>John Gleeson, Regional Director N.T., 0447766134, john.gleeson@opteonsolutions.com</i>
Business status	Individual consultant <input checked="" type="checkbox"/> Consultancy firm <input type="checkbox"/> Association/group of individual consultants

Summary

John Gleeson is the Regional Director for the Northern Territory for Opteon. Opteon is a national property valuation and consultancy company. Opteon has offices in all Australian States and Territories and provides a comprehensive national coverage for its clients. Opteon has an office in Darwin and has been operating in Darwin and the N.T. for approximately 10 years.

Opteon has extensive expertise in the field of property development including the sequential asset development phases of Portfolio Planning, Budget/Bid Development, Capital Works, Asset Management and Tenancy Management.

Opteon has provided a wide range of consultancy services to the Community Housing Sector regarding Property Development and is well placed to provide reliable and professional services, in a culturally appropriate manner at competitive hourly rates.

Sector knowledge

A property consultant with qualifications in valuation, law and community engagement, John has lived and worked in the N.T. since 2006 and has experience in the public, private and non-government sectors.

John's experience includes working for and with Community Housing Organisations' in the fields of infrastructure and housing masterplans, housing and tenancy management, capital works grants, housing design and construction and asset maintenance plans.

With a special interest in Indigenous Housing and Community Development, John has travelled extensively throughout the N.T. and understands many of the cultural, economic, climatic and other challenges associated with asset construction and maintenance in the N.T. and other parts of remote Australia. John's professional experience includes working as a Senior Consultant for an Aboriginal owned and managed consulting company for a two year period.

We understand that the Community Housing Sector is nationally regulated but with a State and Territory Registrars and that funding may be available via the Federal and State/Territory Governments with specialised investment avenues which emerge from time to time.

Opteon has experience in assisting Community Housing Organisations' in writing grant and funding bids and for example wrote the successful bid for the Top End House Mental Health Facility in Darwin, which is currently under construction. These bids were supported by comprehensive budget plans based on professional building documentation.

Opteon has worked successfully in asset transfers between Departments of Housing and Community Housing Organisations' (CHO) including lobbying for such transfers based on detailed asset plans linked to the CHO corporate plan. Our staff have also managed large scale housing asset review projects including the NT Review of Town Camps, a complex asset, legal and cultural process.

We have excellent links with all components of the property and finance sectors, benefit from a professional team with best practice corporate support including high quality property development software and are committed to delivering a high quality product for any Community Housing Organisation which requires assistance.

Skills	Offered?	Demonstrated qualifications, consultancy skills and consulting track record						
Finance	<input type="checkbox"/> Yes <input type="checkbox"/> No							
Business planning	<input type="checkbox"/> Yes <input type="checkbox"/> No							
Property development	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<ul style="list-style-type: none"> ○ Associate Australian Property Institute ○ Qualified Property Valuer ○ Qualified Lawyer and Admitted to Practice Law – NSW Supreme Court ○ Qualified Mediator and Community Engagement Practitioner ○ Member Australian Institute Company Directors ○ Expert in Indigenous Property Rights and Land Governance/Development Framework including Native Title ○ Extensive network of property, building and allied professionals throughout Australia. ○ National office network with extensive local and regional expertise. ○ Experts in Housing Portfolio Development and Management Plans. ○ Planned Maintenance to extend asset life and lower portfolio costs a key skillset ○ Indigenous and cultural skill sets suitable for dealing with a wide range of CHOs. 						
Risk management	<input type="checkbox"/> Yes <input type="checkbox"/> No							
Geography	ACT	NSW	NT	Qld.	SA	Tas.	Vic.	WA
Office?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Worked in?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Future work in?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>