

## NHFIC Professional Advisory Services (Panel Member) page 1

<b>Applicant's name:</b>	Rumbelcon Pty Ltd
<b>Postal address:</b>	PO box 1511 Buddina Qld 4575
<b>Contact:</b>	Troy Rumbelow
<b>Business status</b>	<input type="checkbox"/> Individual consultant <input checked="" type="checkbox"/> Consultancy firm <input type="checkbox"/> Association/group of individual consultants

### Summary

Rumbelcon and Director Troy Rumbelow has had many years (20) of construction and development management experience in large scale commercial and smaller scale residential projects. Troy currently holds a QBCC Open Builders Licence. Rumbelcon have been engaged by firms such as Mirvac as Keystone Construction and Development Management consultants on Projects up to \$200M. More recently Rumbelcon has applied its broad business development and industry expertise in the Community Housing Sector in a consultative role.

### Sector knowledge

During engagement in the community housing sector Rumbelcon had taken a lead role in developing industry, regulatory and authority relationships to assist the CHP. In our consultancy capacity we have provided guidance and advice at executive and board level to assist in creating business development planning and strategy to create a housing development pipeline. In developing and implementing a business strategy to create a project pipeline, Rumbelcon has;

- Created relationships and procured agreements with industry leaders to secure opportunities for CHP to deliver up to \$150m in housing developments over a 5-year period.
- Undertaken a development management role to prepare a 5-year development business plan and a subsequent pilot project feasibility.
- Prepared a business case presentation to the state housing body.
- Positioned the Tier 2 housing provider to make application to the State Housing body to secure funding to enable it to progress to a Tier 1 CHP.
- Prepared an expression of interest and subsequent IM for the proposed pilot project to the NHFIC.
- Continued engagement and negotiation with both the state housing body and NHFIC in procuring bi lateral and tri partied funding agreements.

Skills	Offered?	Demonstrated qualifications, consultancy skills and consulting track record
Finance	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	- Limited to construction and development project feasibility analysis.
Business planning	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	- Limited to construction and development project capacity and delivery analysis.
Property development	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	- Consultant Development Management Services <ul style="list-style-type: none"> <li>○ CHP housing development management (\$150m) Current</li> <li>○ Commercial apartment development management (\$30m) Current</li> <li>○ Retail development management (\$200m) past</li> <li>○ Retail construction management (\$80m) past</li> <li>○ Childcare Project and construction management (\$1m)</li> <li>○ Principal contractor numerous res &amp; com. (up to \$2m)</li> </ul> - Consultant Project Management Services