

NHFIC Professional Advisory Services (Panel Member) page 1					
Applicant's name:	Urbanista Australia Pty Ltd				
Postal address:	Suite 66 No. 89 Jones Street, Ultimo, NSW 2007				
Contact:	Rebecca Richardson Managing Director (mob: 0408 696 733; email: rebeccarichardson@urbanista.com.au)				
Business status	☐ Individual consultant ✓ Consultancy firm ☐ Association/group of individual consultants				

Summary Urbanista has been a strong advocate for reforms to support CHPs to expand affordable housing supply. The establishment of NHFIC is an important step towards this and Urbanista is keen to offer the services of its team to facilitate the participation of CHPs in the opportunities available through this initiative.

Our team offers specialist skills in all aspects of housing policy and strategy, planning and design, finance and feasibility and project delivery, with a focus on affordable housing, inclusive communities and regional areas.

Sector knowledge

Our team has a deep knowledge of the community housing industry developed through working directly with CHPs, national and state industry peak bodies, the National Affordable Housing Summit Group and with government in:

- Aboriginal housing, including alternative housing models, financial modelling, asset management, advice on property transfers, development of provider agreements and a Local Land Council management improvement plan for housing;
- Facilitation of CHIA NSW's Planning and Development Network from 2015;
- Preparation of the NSW Community Housing Industry Strategy for Planning and Housing;
- Preparation of numerous submissions on behalf of the community housing industry at a national and state level;
- Projects with various community housing providers and cooperatives in metropolitan and regional areas;
- Strategy work, risk assessment and cost benefit analysis in relation to community housing for NSW government;
- Housing for people with disabilities and the responsibility of CHPs to provide modified and specialist housing;
- Initiating and hosting the 2018 Roundtable between Mutual Banks and CHPs;
- Managing Director, Rebecca Richardson, was lead consultant for the National Affordable Housing Summit Group.

Skills	Offered?	Demonstrated qualific	cations, cons	sultancy skill	s and consul	ting track re	cord		
Finance	✓ Yes	 Qualifications in financial analysis and accounting; Strong understanding of finance and financial metrics developed through 10 years banking experience as a Director with a credit union and a large national mutual bank; Financial/investment strategies, including for small and large urban renewal projects; Financial analysis of policy and development proposals for government, private and community housing clients to assess viability, market acceptance and outcomes; Consultant to the National Affordable Housing Summit Group including negotiations with financiers and responsibility of modelling of NARI, the forerunner to NRAS; Development and modelling of debt equity models for community/affordable housing; Formulation and modelling of NSW Boarding House Financial Assistance Program. 							
Business planning	✓ Yes	 Tertiary qualifications in management and policy studies; Experience in evaluating business processes and streamlining workflows; in developing accountability and reporting structures and processes; and in preparing Business Cases; Expertise in brokering partnerships and developing implementation models; Prequalified by the NSW Government for Performance and Management Services in Strategy and Planning; Business Process Mapping / Re-engineering; Project Management; Asset Management; and Procurement / Sourcing; Prequalified through the NSW Government ICT Panel in Business Analysis and other areas. 							
Property development	✓ Yes	 Qualifications in architecture, urban planning, financial analysis, universal design and law; Property market and social/affordable housing expertise; Experience in planning, design and execution of housing/mixed use projects of varying scale; Development of housing feasibility calculators for government; Feasibility assessment for housing programs and varied locations, housing types and tenures; Tools to simulate complex processes and integrate with feasibility to support decision making; Core commitment to socially, environmentally and economically sustainable communities. 							
Risk management	✓ Yes	 AICD training in Risk Analysis, Investigation and Oversight; Risk management frameworks for business, housing programs and projects; Risk assessments for development projects; Advice to NSW government on Risk Management for Community Housing; Long-term Board Risk Committee member in banking industry. 							
Geography	ACT	NSW	NT	Qld.	SA	Tas.	Vic.	WA	
Office?		✓							
Worked in?	✓	✓		✓	✓		✓		
Future work in?	✓	✓	✓	√	✓	✓	✓	✓	