

NHFIC Professional Advisory Services (Panel Member) page 1

Applicant's name:	Urbis Pty Ltd
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Contact:	Rachel Trigg, Director Community Planning, 0407 016 659, rtrigg@urbis.com.au
Business status	<input type="checkbox"/> Individual consultant <input checked="" type="checkbox"/> Consultancy firm <input type="checkbox"/> Association/group of individual consultants

Summary

Urbis is one of Australia's most highly regarded multidisciplinary property consulting firms, offering skills and knowledge in property economics, planning, valuations, business strategy, social planning, public policy, urban design and research. We are involved in the most important and challenging housing projects across the country – and understand the drivers and challenges facing community housing providers of all sizes and in all locations. Urbis' point of difference is our broad knowledge of the housing market. Our work with housing agencies means we understand government drivers in strengthening the community housing sector, while our private market knowledge enables us to advise providers on market opportunities, risks and potential partnerships. Our multidisciplinary team is passionate about using our deep expertise to support providers to increase the supply of safe and affordable housing – and wrap-around services – for people who need it most.

Sector knowledge

We understand community housing providers are highly diverse in their organisational objectives, business models and service footprints. They cater to many different tenant cohorts, and manage and own a wide variety of housing typologies. Tier 2 and 3 providers are particularly diverse – and therefore need specialised advice catered to their individual circumstances and aspirations. While there have been opportunities for community housing providers to grow and diversify in many parts of Australia in recent years, these opportunities have been more readily capitalised upon by Tier 1 providers. Many Tier 2 and 3 providers would benefit from access industry leading advice which is targeted to their needs and supports them to increase the supply of social and affordable housing in their area.

Skills	Offered?	Demonstrated qualifications, consultancy skills and consulting track record
Finance	<input checked="" type="checkbox"/> No	
Business planning	<input checked="" type="checkbox"/> Yes	Urbis provides business planning services, from organisational strategic planning processes to support for business change and implementation of partnership strategies. Our teams of property economists and business analysts regularly prepare detailed business cases for a wide range of housing typologies. Members of the national Urbis team have worked on business planning projects for community housing providers and developers including BlueCHP, Bridge Housing, Brisbane Youth Service, Churches of Christ Care Housing Services, Compass Housing Services, Link Housing, SGCH and the Women's Housing Company. We have also prepared business cases and specialist advice for the delivery of social and affordable housing with local councils, relevant state government agencies, peak bodies and with many private developers.
Property development	<input checked="" type="checkbox"/> Yes	Urbis is one of Australia's leading suppliers of property development services. We: <ul style="list-style-type: none"> • guide development projects through the complex process of planning approval • provide property market, feasibility and economic analysis • value properties and advise on property transactions. Members of the national Urbis team have worked on property development projects for community housing providers including Anglicare, BlueCHP, Bridge Housing, Compass Housing Services, Community Housing Limited, SGCH and the Women's Housing Company. We have also worked on projects for the delivery of social and affordable housing with relevant state government agencies in NSW, Queensland, Victoria and WA, the Property Industry Foundation and many private developers.
Risk management	<input checked="" type="checkbox"/> No	

Geography	ACT	NSW	NT	Qld.	SA	Tas.	Vic.	WA
Office?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Worked in?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Future work in?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>