

NHFIC Professional Advisory Services (Panel Member) page 1

Applicant's name:	Social Ventures Australia Limited
Postal address:	Level 7, 1 Chifley Square, Sydney NSW 2000
Contact:	Malcolm Garrow, Executive Director SVA Consulting. Mob: +61 427 206 608. Email: mgarrow@socialventures.com.au
Business status	<input type="checkbox"/> Individual consultant <input checked="" type="checkbox"/> Consultancy firm <input type="checkbox"/> Association/group of individual consultants

Summary Social Ventures Australia (SVA) is a not-for-profit organisation with the core mission to reduce disadvantage in Australia. SVA brings a unique skill set to this Panel through its three business lines: consulting, impact investing and venture philanthropy. Through our consulting team of over 40 consultants across Australia, SVA works with funders, governments and social purpose organisations to strengthen their ability to address social issues and achieve system change. We support clients to develop better strategies, business plans, successfully implement them and to better measure and evaluate the impact of their work. Within the housing and homelessness sector, we have supported community housing organisations (CHOs), homelessness support services, government departments and state investment corporations, as well as related service providers in the disability, mental health and drug and alcohol sectors specifically on housing and homelessness related issues. Through SVA's other business lines, Impact Investing and Venture philanthropy, we also have access to expertise in social sector finance instruments such as social impact bonds, debt and equity financing and hands on capacity building experience. We have financed a range of housing projects across social, affordable, disability and dementia housing. These projects have included senior debt, subordinated debt and equity. As a non-profit organisation that combines deep social sector experience with financial and business acumen, SVA Consulting is uniquely positioned to offer community housing organisation's high quality professional services through this Panel.

Sector knowledge SVA has an in-depth understanding of the current and future challenges facing the social and affordable housing sector as well as homelessness services. Our knowledge of these issues has been developed through practical experience across a range of projects and extensive research using data and evidence. Our vision is for all Australians to have stable, appropriate and affordable housing with tailored wrap-around support and transitional opportunities for low-income earners. We developed an evidence-informed perspective on the actions required to achieve this vision, underpinned by identified drivers of better outcomes for low-income earners, which we published in our Housing Perspective Paper ([here](#)). We understand the opportunities and challenges in the social and affordable housing market and have worked with numerous Community Housing organisations across Australia including on strategy, business cases to support new investments, mergers, and development of operating models and outcomes frameworks. Through the **SVA Quarterly**, our online thought leadership publication, SVA has also published a number of other articles that highlight our understanding of the social and affordable housing market and the various approaches available to support growth in supply (read these articles [here](#) and [here](#)).

Skills	Offered?	Demonstrated qualifications, consultancy skills and consulting track record						
Finance	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Project and business financial modelling including feasibility assessment and fundraising (e.g. social housing bond feasibility studies, development of financial models for investments, business cases for programs and investments).						
Business planning	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Project and business planning including strategy development (e.g. developed strategies, business plans for not-for-profits, social enterprises and corporate foundations, development of scaling options., plans to scale, capacity building for service providers, collaboration and partnerships, and monitoring and managing to outcomes).						
Property development	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No							
Risk management	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	A majority of the above projects involved identification, assessment and mitigation of key risks in the course of developing strategy, business plans, financial modelling and feasibility assessment.						
Geography	ACT	NSW	NT	Qld.	SA	Tas.	Vic.	WA
Office?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Worked in?	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Future work in?	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>