

**NHFIC Professional Advisory Services (Panel Member) page 1**

<b>Applicant's name:</b>	Right Lane Consulting
<b>Postal address:</b>	Level 13, 380 Latrobe Street, Melbourne, VIC, 3000
<b>Contact:</b>	Gemma Pinnell, <a href="mailto:gemma.pinnell@rightlane.com.au">gemma.pinnell@rightlane.com.au</a> mobile 0408 120 033
<b>Business status</b>	<input type="checkbox"/> Individual consultant <input checked="" type="checkbox"/> Consultancy firm <input type="checkbox"/> Association/group of individual consultants

**Summary**

Right Lane Consulting is a purpose driven, ethical management consulting firm with a stated purpose to help organisations that do good do better.

Right Lane Consulting has experience in housing, homelessness and supporting not for profit organisations. We aim to employ our distinctive ideas and processes, and our absolute commitment to delivery, to help clients we care about pursue their inspiring missions. We have a strong multi-perspective understanding of the housing sector and deep interest in serving the community housing sector address the challenges of housing and homelessness.

**Sector knowledge**

*(Demonstrate understanding of CHOs' operating environment. Evidence will include, but not be limited to, providing consultancy services to CHOs)*

Right Lane is currently supporting a range of housing community providers, government, and institutional investors to increase their impact and contribution to solving the housing crisis. We are in a unique position as a firm, working alongside CHO's, peaks, government and institutional investors interested in investing in housing solutions.

- We are currently supporting City West Housing & St George Community Housing across multiple engagements addressing their strategy and growth agenda, as well as their capability needs.
- We are also serving Homes Victoria & work with institutional investors and developers who are engaged in affordable housing solutions, we can provide a confidential full list of our current clients if required

<b>Skills</b>	<b>Offered?</b>	<b>Demonstrated qualifications, consultancy skills and consulting track record</b>
Finance	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Business planning	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<p><b>Our approach to business planning covers</b></p> <ul style="list-style-type: none"> <li>• Helping organisations establish their compelling purpose and direction</li> <li>• Challenging organisations strategic thinking</li> </ul>

		<ul style="list-style-type: none"> <li>Working with organisations on your strategic and/or business plan</li> <li>Reviewing strategy</li> <li>Facilitating board and executive team strategy workshops</li> </ul> <p>We have worked with hundreds of clients on their business planning needs and are known as a leading firm in this space</p>						
Property development	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No							
Risk management	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<p><b>Our approach to Risk Management covers</b></p> <ul style="list-style-type: none"> <li>Developing governance and risk training for Boards</li> <li>Delivering risk management frameworks for Boards of not for profits and NGO's</li> <li>Developing detailed risk management operating models and frameworks for a range of clients</li> <li>Working closely on risk issues with Board, executives ad risk teams.</li> </ul>						
<b>Geography</b>	<b>ACT</b>	<b>NSW</b>	<b>NT</b>	<b>Qld.</b>	<b>SA</b>	<b>Tas.</b>	<b>Vic.</b>	<b>WA</b>
Office?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Worked in?	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Future work in?	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>