

Housing Australia Professional Advisory Services (Panel Member) page 1

Applicant's name:	The Property Lighthouse
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Contact:	<i>Cameron McColl, Director, 0438 1234 67, cameron@propertylighthouse.com.au</i>
Business status	<input type="checkbox"/> Individual consultant <input checked="" type="checkbox"/> Consultancy firm <input type="checkbox"/> Association/group of individual consultants

Summary

The Property Lighthouse (TPL) is a boutique consulting firm providing organisations with strategic property development and business advice for over 20 years.

Property services include all aspects from site acquisitions throughout the delivery phase with particular expertise in development finance and transaction structuring.

Sector knowledge

In addition to current consulting engagements with community housing organisations, TPL has consulted across all sectors of the property industry and operated at both strategic and delivery levels. TPL has also had extensive dealings with community housing organisations on behalf of development entities.

Skills	Offered?	Demonstrated qualifications, consultancy skills and consulting track record
Finance	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<p>TPL is an industry veteran in the finance space having consulted to high net worth family property businesses and government investment entities for over 20 years.</p> <p>TPL also presented development finance seminars and courses for UDIA Qld for many years and is highly networked in the property finance sector.</p> <p>Particular skill sets include development of feasibility models that interface with accounting software, project feasibilities, assessments and cash flows, debt and capital structures, joint venture \ partnership arrangements and specific project funding applications.</p>
Business planning	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<p>TPL has provided various organisations strategic plans centred on property activities as well as numerous business plans centred on portfolio management reviews \ plans, project \ site reviews and business growth plans.</p> <p>In addition, TPL has instituted end to end business processes for clients providing substantial efficiencies in the development process.</p>
Property development	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<p>TPL has extensive experience in undertaking property development having managed development teams. Direct experience encompasses all aspects from off market site acquisitions, project visioning, due diligence through to delivering projects that have won industry awards. Special interest areas include mixed use and affordable housing development.</p>
Risk management	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	<p>TPL has provided risk management expertise to numerous high net worth businesses and government investment entities. TPL's hands on knowledge in delivery combined with its expertise in strategy, finance and business planning allow it to identify, mitigate and manage risks at the business and project levels, whilst ensuring that projects and pipeline align with business strategy.</p>

Geography	ACT	NSW	NT	Qld.	SA	Tas.	Vic.	WA
Office?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Worked in?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Future work in?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>